

# BEREA COLLEGE

FINANCIAL STATEMENTS  
for the Year Ended June 30, 2011



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\*Honorary Trustees

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## HIGHLIGHTS

|   | As of or for the Year Ended<br>June 30, |                |
|---|---|----------------|
|   | 2011                                    | 2010           |
| <b>OPERATING REVENUE</b>  | \$ 79,088,086                           | \$ 77,512,252  |
| <b>OPERATING EXPENSES</b>   | \$ 67,658,991                           | \$ 70,533,608  |
| <b>OPERATING REVENUE IN EXCESS OF EXPENSES<br/>FROM CONTINUING OPERATIONS</b>   | \$ 11,429,095                           | \$ 6,978,644   |
| <b>ADDITIONS TO PROPERTY, PLANT AND EQUIPMENT</b>                               | \$ 2,726,770                            | \$ 3,798,358   |
| <b>LONG-TERM INVESTMENTS OF THE ENDOWMENT AND<br/>TUITION REPLACEMENT FUNDS</b> |   |                |
| Original gift value   | \$ 434,472,604                          | \$ 420,641,907 |
| Investments at market   | \$ 978,734,900                          | \$ 846,776,300 |
| Interest and dividends, net   | \$ 17,036,405                           | \$ 15,037,490  |
| Return  | 2.0%                                    | 1.9%           |
| Market price increase   | \$ 146,976,983                          | \$ 72,163,789  |
| Return  | 17.4%                                   | 8.5%           |
| Total return  | \$ 164,013,388                          | \$ 87,201,279  |
| Percent - time weighted   | 19.4% *                                 | 10.3%          |
| <b>CASH AND IN-KIND CONTRIBUTIONS</b>   |   |                |
| Cash gifts  | \$ 7,005,168                            | \$ 8,164,724   |
| Bequests  | 14,041,786                              | 14,832,217     |
| Total cash gifts  | 21,046,954                              | 22,996,941     |
| Gifts-in-kind   | 89,008                                  | 71,927         |
| Total   | \$ 21,135,962                           | \$ 23,068,868  |

\* Includes market price increase of \$1,366,300 in non-pooled endowment investments, or 0.2% of the total return

## REPORT OF THE VICE PRESIDENT FOR FINANCE

September, 2011

To the Board of Trustees, President Shinn,  
and Friends of Berea College,

With the close of another year and as the financial statements are prepared for the College, we are reminded of the tremendous responsibility shared by the stewards of the College's financial resources. For 156 years, Berea College has served men and women, both black and white, from the Appalachian Region and beyond. Today the student body is enriched by international students from many countries enabling the College to become a globally diverse community which invests in lives of great promise.

During this past year, the United States and many other countries continued to face major economic challenges. Although the financial markets provided healthy gains during the fiscal year, most of those gains were diminished in August, 2011. We are definitely living in the age of the "unthinkable," as witnessed recently when the credit rating of the United States was lowered from AAA for the first time in history by one of the major credit rating agencies. We also continue to face the effects of a faltering economic recovery with national unemployment above 9% and the real possibility of another recession. The College, however, through budget adjustments over the last three years, is in a very strong financial position to maintain a sustainable budget and work through the challenges that it will undoubtedly face in the future.

Many individuals have worked extremely hard to help Berea position itself as a more flexible, adaptable and resilient institution. The new Scenario "Engaged and Transformative Learning" included a restructuring plan that ended academic departments and created larger academic divisions. This scenario was approved after almost two years of work, beginning with the Scenario Planning Task Force in 2008-09 and continuing with a year's work of deep deliberations of the faculty through study groups in the summer of 2010 and two different "synthesis groups" in the fall of 2010. The plan includes the transition from 27 academic departments to six academic divisions. After thorough and serious discussions, the College approved a new Sustainability Strategic Plan - *SOS II: Strategic Directions for Sustainability at Berea College* – to help the College to be more intentional about lessening its environmental footprint. In a related move, the administration was authorized to engage architects to produce final construction prints for a new "deep green" residence hall. Currently, the new residence hall is scheduled to be completed in August, 2013. But, by far, the most important work of all culminated in the awarding of degrees to 309 graduates of the Class of 2011.

On March 25, 2010, Kentucky adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) with an effective date of July 15, 2010. This change in law does not impact the financial position, operating results or cash flow of the College but has resulted in a significant reclassification between unrestricted net assets and temporarily restricted net assets in the financial statements.

In October, 2010, the Berea College Board of Trustees approved a change in the endowment spending formula effective July 1, 2011. The formula is a change from the prior formula (spending 5% of the rolling 12-quarter average market value of the endowment), to a weighted average formula (70% based on the prior year's endowment draw plus inflation, and 30% based on a 6-quarter average market value of the endowment). One of the main reasons for adopting this new endowment spending formula is to maintain comparable intergenerational equity with less annual income volatility.

In April, 2011, Larry D. Shinn, the College's President since 1994, announced his plans to retire effective June 30, 2012. In the spring of 2011, a presidential search committee was formed. The presidential search is scheduled to be completed before the end of calendar year 2011 with an effective starting date for the new president on or about July 1, 2012. Presidential searches have been rare at Berea since the College has only had eight presidents in its 156-year history.

The College experienced a successful fundraising year, receiving a total of \$21.1 million in gifts. Of this total, \$4.5 million (\$3.9 million from donors plus \$0.6 million from perpetual trusts) was raised in Berea's annual fund for current operations, \$3.5 million for other restricted purposes and \$13.1 million in gifts, mostly in bequests, to the endowment. The Berea Fund goal was aided by large, but perhaps not recurring, gifts from a few foundations and individuals. These large gifts helped offset the drop in the number of donors and a drop in the amount of gifts from some of our significant annual donors due to the economy. The number of gifts during the year totaled 16,080, received from 9,891 different donors. The number of gifts, as well as the number of donors, decreased from the prior year. The College's fundraising costs still remain low at 11 cents per dollar.

## Financial Position

The market value of the College's endowment increased by \$131.9 million as it went from \$846.8 million on June 30, 2010 to \$978.7 million on June 30, 2011, net of spending. The \$978.7 million is composed of cumulative original gifts of \$434.5 million and cumulative net market appreciation after endowment spending of \$544.2 million. The policy of adding all unrestricted bequests to the College's quasi endowment that was put in place by the Berea College Board of Trustees on October 20, 1920 has significantly contributed to the growth of Berea's endowment and will continue to do so for the future. So too has Berea's long-standing deferred gifts program paid enormous dividends in increasing monies received from bequests. The market value of the quasi endowment portion of the investments as of June 30, 2011, was \$430.5 million, or 44% of the total endowment investments. The net investment return for the total endowment was 19.4% for the fiscal year ending June 30, 2011. The average annual compound rates of return for the 20-year, 10-year, 5-year and 3-year periods ending June 30, 2011 are 8.8%, 4.8%, 3.4%, and 1.6%, respectively. During the year, \$13.8 million was added to the endowment as a result of new gifts and matured split-interest agreements, and \$45.9 million was distributed from the endowment in support of College operations.

The financial position of the College remains strong. **Total Net Assets** (total assets less liabilities) of the College were \$1,159.0 million, increasing by \$148.6 million or 14.7 percent during the year. This change reflects an increase in the market value of total long-term investments during the year from \$892.2 million as of June 30, 2010 to \$1,030.8 million as of June 30, 2011.

At June 30, 2011, **Total Assets** of the College were \$1,240.9 million. Of this amount, long-term investments (including endowment funds, annuity and life income funds and other funds) comprised \$1,030.8 million; net property, plant and equipment totaled \$143.1 million; and current assets totaled \$61.1 million. Long-term contributions receivable and bequests in probate totaled \$3.2 million; non-current prepaid expenses totaled \$1.0 million; and long-term receivables totaled approximately \$1.7 million.

**Total Liabilities** decreased by \$7.2 million from \$89.1 million as of June 30, 2010 to \$81.9 million as of June 30, 2011.

## Current Operations

The fiscal year ended with a significant surplus from budgeted operations of \$2.0 million. This surplus was primarily due to unfilled positions and intentional efforts by all employees to reduce spending throughout the various controllable budgets of the College.

## Concluding Comments

As seen on the pages that follow, the College has enjoyed another financially successful year and its financial position remains very strong. During the year, two long-serving members of the Board of Trustees completed their years of service to the College. The fruits of their and their colleagues' labor are evident as one looks at the overall excellent condition of the College today. The exceptional leadership of the Board of Trustees, along with the tremendous generosity of Berea's alumni and many friends, sustain the important Berea mission and ensure the promise of Berea College to future generations. We thank you again for your role in this important mission, whether as student, faculty, staff, alumni, trustee or friend.

The results of the varying contributions made by those involved in the Berea mission are truly inspiring. Together, we must all support and maintain this great opportunity to make a difference in the world through education and service. While we should always be mindful of the College's distinguished history over the last 156 years, we must continually seek to collegially discuss and debate our ideals, in quest of ways to always advance this great institution.

As always, we invite and welcome you to visit us on campus.

Respectfully submitted,



Jeffrey S. Amburgey  
Vice President for Finance



## RESPONSIBILITY FOR THE COLLEGE'S FINANCIAL STATEMENTS

The Office of Financial Affairs of Berea College is directly responsible for the preparation, integrity and fair presentation of the financial statements and the other information included in this annual report. This office, through the Vice President for Finance, reports directly to the President of the College with oversight by the College's Board of Trustees.

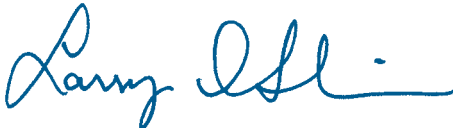
The College maintains a system of internal controls over financial reporting, which is designed to provide reasonable assurance to the College's administration and Board of Trustees that the College's assets are protected and that transactions and events are recorded properly in the financial statements.

The College's financial statements have been audited by the independent accounting firm of Dean Dorton Allen Ford, PLLC, which was given unrestricted access to all financial records and related data, including minutes of all meetings of trustees. The Vice President for Finance and personnel of the Office of Financial Affairs believe that the representations made to the independent auditors during their audit were valid and appropriate in all material respects.

The Board of Trustees of Berea College, through the Audit Committee comprised of trustees not employed by the College, has adopted an Audit Committee Charter that includes engaging the independent auditors and meeting with the College administration, the College's internal auditor, and the independent auditors to ensure that each is carrying out its responsibilities and to discuss auditing, internal control, and financial reporting matters. The independent auditors have full and free access to the Audit Committee and meet with the Audit Committee at least annually.

We believe the following financial statements present fairly, in all material respects, the financial position of the College as of June 30, 2011 and 2010, and the changes in its net assets and cash flows for the years then ended.

September, 2011



Larry D. Shinn  
President



Jeffrey S. Amburgey  
Vice President for Finance



DEAN || DORTON || ALLEN || FORD<sub>PLLC</sub>

### Independent Auditors' Report

To the Board of Trustees  
Berea College  
Berea, Kentucky

We have audited the accompanying statement of financial position of Berea College (the College) as of June 30, 2011, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of the College as of and for the year ended June 30, 2010 were audited by Dean Dorton Ford, PSC, whose report dated September 3, 2010, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the College as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



September 7, 2011  
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# Berea College

## STATEMENTS OF FINANCIAL POSITION

|  | June 30,                      |                               |
|--|-------------------------------|-------------------------------|
|  | 2011                          | 2010                          |
| <b><u>ASSETS</u></b>   |                               |                               |
| <b>CURRENT ASSETS</b>  |                               |                               |
| Cash and cash equivalents                                    | \$ 49,615,614                 | \$ 40,837,127                 |
| Accrued interest on investments                              | 2,409,919                     | 1,762,341                     |
| Accounts and notes receivable                                | 3,095,123                     | 1,857,552                     |
| Inventories  | 1,199,901                     | 1,297,289                     |
| Prepaid expenses and other assets                            | 143,946                       | 218,910                       |
| Contributions receivable and bequests in probate             | 4,604,112                     | 5,962,871                     |
| Total current assets   | <u>61,068,615</u>             | <u>51,936,090</u>             |
| <b>PREPAID EXPENSES AND OTHER ASSETS</b>                     | <u>1,024,817</u>              | <u>1,479,988</u>              |
| <b>CONTRIBUTIONS RECEIVABLE AND BEQUESTS IN PROBATE</b>      | <u>3,164,942</u>              | <u>3,937,319</u>              |
| <b>LONG-TERM RECEIVABLES</b>                                 |                               |                               |
| Cash collateral advanced under interest rate swap agreements | 660,000                       | 1,070,000                     |
| Institutional student loans                                  | 909,379                       | 999,095                       |
| Federal student loans  | 170,259                       | 205,944                       |
| Total long-term receivables                                  | <u>1,739,638</u>              | <u>2,275,039</u>              |
| <b>LONG-TERM INVESTMENTS</b>                                 |                               |                               |
| Donor-restricted endowment                                   | 548,244,000                   | 474,089,600                   |
| Tuition replacement  | 430,490,900                   | 372,686,700                   |
| Annuity and life income                                      | 27,643,400                    | 24,440,500                    |
| Funds held in trust by others                                | 24,424,000                    | 21,010,200                    |
| Total long-term investments                                  | <u>1,030,802,300</u>          | <u>892,227,000</u>            |
| <b>BOND PROCEEDS FOR CAPITAL ADDITIONS</b>                   | <u>-</u>                      | <u>499,756</u>                |
| <b>NET PROPERTY, PLANT AND EQUIPMENT</b>                     | <u>143,076,757</u>            | <u>147,068,227</u>            |
| Total assets   | <u><u>\$1,240,877,069</u></u> | <u><u>\$1,099,423,419</u></u> |

See notes to financial statements.

# Berea College

## STATEMENTS OF FINANCIAL POSITION

|  | June 30,               |                        |
|--|------------------------|------------------------|
|  | 2011                   | 2010                   |
| <b>LIABILITIES AND NET ASSETS</b>                                      |                        |                        |
| <b>CURRENT LIABILITIES</b>   |                        |                        |
| Accounts payable and accrued expenses                                  | \$ 4,228,157           | \$ 6,197,690           |
| Accrued salaries and wages   | 2,585,871              | 3,620,383              |
| Deposits and agency funds  | 546,228                | 467,373                |
| Deferred income  | 182,428                | 141,973                |
| Current maturities of long-term debt                                   | 2,108,923              | 1,995,177              |
| Total current liabilities  | <u>9,651,607</u>       | <u>12,422,596</u>      |
| <b>LONG-TERM LIABILITIES</b>   |                        |                        |
| Actuarial liability for annuities payable and other liabilities        | 16,385,423             | 17,079,963             |
| Long-term debt   | 55,811,711             | 59,565,390             |
| Total long-term liabilities  | <u>72,197,134</u>      | <u>76,645,353</u>      |
| Total liabilities  | <u>81,848,741</u>      | <u>89,067,949</u>      |
| <b>NET ASSETS</b>  |                        |                        |
| Unrestricted -   |                        |                        |
| For current operations   | 96,270                 | 94,811                 |
| Designated for specific purposes                                       | 41,338,608             | 29,267,661             |
| Invested in property, plant and equipment                              | 50,676,717             | 50,242,607             |
| Support of future operations from:                                     |                        |                        |
| Contributions receivable and bequests in probate                       | 5,381,606              | 4,925,267              |
| Appreciation on endowment investments                                  | -                      | 203,951,338            |
| Donor-restricted endowment funds                                       | (5,072,911)            | -                      |
| Tuition replacement funds  | 430,490,900            | 372,686,700            |
| Total unrestricted   | <u>522,911,190</u>     | <u>661,168,384</u>     |
| Temporarily restricted -   |                        |                        |
| Unexpended contributions restricted for operations                     | 10,948,816             | 10,461,599             |
| Unexpended contributions restricted for plant renewals and replacement | 1,274,521              | 1,188,163              |
| Annuity and life income contracts                                      | 5,715,453              | 4,457,008              |
| Expended contributions for long-lived assets<br>being amortized        | 26,217,874             | 27,006,521             |
| Donor-restricted endowment funds                                       | 322,532,365            | 48,718,837             |
| Total temporarily restricted   | <u>366,689,029</u>     | <u>91,832,128</u>      |
| Permanently restricted -   |                        |                        |
| Loan funds   | 2,754,674              | 2,712,019              |
| Annuity and life income contracts                                      | 9,474,047              | 7,806,892              |
| Contributions receivable and bequests in probate                       | 1,990,842              | 4,406,422              |
| Funds held in trust by others  | 24,424,000             | 21,010,200             |
| Donor-restricted endowment funds                                       | 230,784,546            | 221,419,425            |
| Total permanently restricted   | <u>269,428,109</u>     | <u>257,354,958</u>     |
| Total net assets   | <u>1,159,028,328</u>   | <u>1,010,355,470</u>   |
| Total liabilities and net assets                                       | <u>\$1,240,877,069</u> | <u>\$1,099,423,419</u> |

See notes to financial statements.

## STATEMENTS OF ACTIVITIES

### Changes in Unrestricted Net Assets

|  | Year Ended June 30, |               |
|--|---------------------|---------------|
|  | 2011                | 2010          |
| <b>OPERATING REVENUE</b>   |                     |               |
| Spendable return from long-term investments  | \$ 41,173,362       | \$ 43,414,336 |
| Gifts and donations  | 6,455,952           | 5,155,856     |
| Federal grants   | 8,067,225           | 7,325,378     |
| Cost of education fees paid by federal and state scholarships                                      | 3,650,000           | 3,200,708     |
| Fees paid by students  | 1,491,227           | 1,374,208     |
| Other income   | 3,434,001           | 3,079,816     |
| Residence halls and food service   | 7,413,041           | 7,572,472     |
| Student industries and rentals   | 4,173,354           | 3,948,026     |
| Net assets released from restrictions  | 5,708,358           | 5,282,545     |
|  | 81,566,520          | 80,353,345    |
| Less: Student aid  | (2,478,434)         | (2,841,093)   |
| Net operating revenue  | 79,088,086          | 77,512,252    |
| <b>OPERATING EXPENSES</b>  |                     |               |
| Program Services -   |                     |               |
| Instruction  | 21,081,523          | 23,450,477    |
| Public service   | 6,545,482           | 5,899,654     |
| Academic support   | 6,821,093           | 8,206,105     |
| Student services   | 8,542,113           | 8,559,156     |
| Residence halls and food service   | 7,161,121           | 6,797,457     |
| Student industries and rentals   | 4,872,553           | 5,253,934     |
| Total Program Services   | 55,023,885          | 58,166,783    |
| Support Services, including fund raising expense of<br>\$2,349,100 in 2011 and \$2,291,100 in 2010 | 12,635,106          | 12,366,825    |
| Total operating expenses   | 67,658,991          | 70,533,608    |
| Operating revenue in excess of operating expenses<br>from continuing operations                    | 11,429,095          | 6,978,644     |
| <b>OTHER UNRESTRICTED ACTIVITY</b>   |                     |               |
| Gain on sale of property, plant and equipment  | 75,108              | 54,333        |
| Gain (loss) on valuation of interest rate swaps  | 999,300             | (1,418,500)   |
| Total other unrestricted activity  | 1,074,408           | (1,364,167)   |
| <b>REVENUES DESIGNATED FOR LONG-TERM INVESTMENT</b>  |                     |               |
| Unrestricted bequests  | 5,857,612           | 10,140,451    |
| Matured annuity and life income contracts  | 342,107             | 394,604       |
| Reclassification of net assets   | (1,400,293)         | (882,932)     |
| Investment return more than amounts designated<br>for current operations                           | 99,339,935          | 30,142,473    |
| Total increase in revenues designated<br>for long-term investment                                  | 104,139,361         | 39,794,596    |
| Net asset reclassification based on change in law  | (254,900,058)       | -             |
| (Decrease) increase in unrestricted net assets   | \$ (138,257,194)    | \$ 45,409,073 |

See notes to financial statements.

## STATEMENTS OF ACTIVITIES

### Changes in Total Net Assets

|  | Year Ended June 30,           |                               |
|--|-------------------------------|-------------------------------|
|  | 2011                          | 2010                          |
| <b>UNRESTRICTED NET ASSETS</b>   |                               |                               |
| Operating revenue in excess of operating expenses<br>from continuing operations                                  | \$ 11,429,095                 | \$ 6,978,644                  |
| Other unrestricted activity  | 1,074,408                     | (1,364,167)                   |
| Increase in revenues designated for long-term investment   | 104,139,361                   | 39,794,596                    |
| Net asset reclassification based on change in law  | <u>(254,900,058)</u>          | <u>-</u>                      |
| (Decrease) increase in unrestricted net assets   | <u>(138,257,194)</u>          | <u>45,409,073</u>             |
| <b>TEMPORARILY RESTRICTED NET ASSETS</b>   |                               |                               |
| Restricted gifts and donations   | 1,220,185                     | 1,934,008                     |
| Restricted spendable return on endowment investments   | 4,575,122                     | 4,750,089                     |
| Investment return more than amounts designated for current operations  | 18,787,969                    | 8,765,429                     |
| Net adjustment of annuity payment and deferred giving liability  | 1,385,475                     | 754,833                       |
| Reclassification of net assets released from restrictions  | (5,708,358)                   | (5,282,545)                   |
| Reclassification of matured annuity and life income contracts to<br>revenues designated for long-term investment | (342,107)                     | (394,604)                     |
| Reclassification of net assets   | 38,557                        | (144,757)                     |
| Net asset reclassification based on change in law  | <u>254,900,058</u>            | <u>-</u>                      |
| Increase in temporarily restricted net assets  | <u>274,856,901</u>            | <u>10,382,453</u>             |
| <b>PERMANENTLY RESTRICTED NET ASSETS</b>   |                               |                               |
| Gifts and donations  | 5,471,077                     | 5,405,421                     |
| Restricted return on endowment investments   | 137,000                       | 128,952                       |
| Restricted capital gains on funds held in trust by others  | 3,413,800                     | 2,149,300                     |
| Net adjustment of annuity payment and deferred giving liability  | 1,689,538                     | 1,225,084                     |
| Reclassification of net assets   | <u>1,361,736</u>              | <u>1,027,689</u>              |
| Increase in permanently restricted net assets  | <u>12,073,151</u>             | <u>9,936,446</u>              |
| Total increase in net assets   | 148,672,858                   | 65,727,972                    |
| <b>NET ASSETS</b>  |                               |                               |
| Beginning of year  | <u>1,010,355,470</u>          | <u>944,627,498</u>            |
| End of year  | <u><u>\$1,159,028,328</u></u> | <u><u>\$1,010,355,470</u></u> |

See notes to financial statements.

## STATEMENTS OF CASH FLOWS

|  | Year Ended June 30,  |                      |
|--|----------------------|----------------------|
|  | 2011                 | 2010                 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                      |                      |
| Increase in net assets   | \$ 148,672,858       | \$ 65,727,972        |
| Adjustments to reconcile increase in net assets to net cash used in operating activities - |                      |                      |
| Realized and unrealized gains on long-term investments                                     | (155,135,818)        | (77,402,473)         |
| Realized and unrealized losses (gains) on absolute return fund                             | 90,735               | (91,042)             |
| Restricted return on endowment funds   | (137,000)            | (128,952)            |
| Gifts and bequests for financing activities  | (15,291,481)         | (16,429,200)         |
| Decrease in contributions receivable and bequests in probate                               | 2,131,136            | 433,132              |
| Gift value of annuity contracts written  | (425,220)            | (402,285)            |
| Depreciation   | 6,630,232            | 6,532,121            |
| Gain on sale of property, plant and equipment  | (75,108)             | (54,333)             |
| (Decrease) increase in actuarial annuity payment liability and other liabilities           | (694,540)            | 1,549,800            |
| Decrease in non-current prepaid expenses and other assets                                  | 240,399              | 329,603              |
| (Increase) decrease in other current assets  | (1,712,797)          | 1,557,589            |
| (Decrease) increase in current liabilities other than current maturities of long-term debt | (2,884,735)          | 2,023,051            |
| Net cash used in operating activities  | <u>(18,591,339)</u>  | <u>(16,355,017)</u>  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                      |                      |
| Purchases of securities held for long-term investment                                      | (637,598,933)        | (1,012,988,992)      |
| Proceeds from sales and maturities of investments  | 654,584,671          | 1,031,427,850        |
| Cash collateral returned (advanced) under interest rate swap agreements                    | 410,000              | (1,070,000)          |
| Proceeds from sale of investments for capital additions                                    | 499,756              | 2,766,155            |
| Proceeds from sale of other investments - absolute return fund                             | 124,037              | 1,008,843            |
| Purchase of property, plant and equipment  | (2,726,770)          | (3,798,358)          |
| Proceeds from sale of property, plant and equipment  | 163,116              | 54,333               |
| Decrease in long-term student loans  | 125,401              | 107,760              |
| Net cash provided by investing activities  | <u>15,581,278</u>    | <u>17,507,591</u>    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                      |                      |
| Gifts and bequests received for -  |                      |                      |
| Long-term investment   | 13,072,474           | 15,573,104           |
| Property, plant and equipment  | 2,216,407            | 843,946              |
| Student loans  | 2,600                | 12,150               |
| Endowment return restricted for long-term investments                                      | 137,000              | 128,952              |
| Repayment of indebtedness  | (10,969,933)         | (2,414,982)          |
| Long-term debt issued  | 7,330,000            | -                    |
| Net cash provided by financing activities  | <u>11,788,548</u>    | <u>14,143,170</u>    |
| Net increase in cash and cash equivalents  | 8,778,487            | 15,295,744           |
| Cash and cash equivalents, beginning of year   | 40,837,127           | 25,541,383           |
| Cash and cash equivalents, end of year   | <u>\$ 49,615,614</u> | <u>\$ 40,837,127</u> |

See notes to financial statements.



## NOTES TO FINANCIAL STATEMENTS

### (1) ORGANIZATION AND SUMMARY OF ACCOUNTING POLICIES

#### **General**

Berea College (the College) is a not-for-profit institution providing liberal arts education to students with limited family financial resources primarily from the Southern Appalachian Mountain region. All students are provided a full tuition scholarship and, accordingly, the College is dependent on gifts and donations to help provide a low cost but high quality education. The College has one campus located in Berea, Kentucky with an enrollment of approximately 1,600 students and approximately 450 employees.

#### **Basis of Presentation**

The financial statements have been prepared on the accrual basis of accounting. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and judgments that affect the reported amounts of assets, liabilities and disclosures of contingencies at the date of the financial statements and revenues and expenses recognized during the reporting period. Actual results could differ from those estimates.

Under established financial reporting standards for not-for-profit organizations, net assets and revenues, expenses, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

*Permanently restricted net assets* - Net assets subject to donor-imposed stipulations that they be maintained permanently by the College. Generally, the donors of these assets permit the institution to use all or part of the income earned on related investments for general or specific purposes.

*Temporarily restricted net assets* - Net assets subject to donor-imposed stipulations that may or will be met by actions of the College and/or the passage of time.

*Unrestricted net assets* - Net assets not subject to donor-imposed stipulations.

Revenues from sources other than contributions are reported as increases in unrestricted net assets. Contributions are reported as increases in the appropriate category of net assets, except that contributions which impose restrictions that are met in the same fiscal year they are received are included in unrestricted revenues. Expenses are reported as decreases in unrestricted net assets. Cumulative net appreciation associated with donor-restricted endowments is classified as temporarily restricted net assets (see Note 2). Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications from temporarily restricted net assets to unrestricted net assets.

Contributions, including unconditional promises to give and bequests, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at the June 30, five-year Daily Treasury Yield Curve Rate for the fiscal year the pledge was initially recorded. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions. Allowance is made for uncollectible contributions based upon management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors.

Contributions of exhaustible long-lived assets, or of cash or other assets to be used to acquire them, without donor stipulations concerning the use of such long-lived assets, are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released over the estimated useful lives of the long-lived assets using the College's depreciation policies.

## NOTES TO FINANCIAL STATEMENTS

### (1) ORGANIZATION AND SUMMARY OF ACCOUNTING POLICIES (continued)

All contributions of works of art, historical treasures and similar assets, whether held as part of a collection (for education, research or public exhibition rather than for sale) or for sale or other purposes, have been recognized at their estimated fair value at the date of receipt based upon appraisals or similar valuations. All such items, whether contributed or purchased, have been capitalized.

#### **Cash, Cash Equivalents and Concentration of Credit Risk**

For financial statement purposes, the College considers all investments (not held for long-term investment) with original maturities of three months or less as cash equivalents. The College maintained Series 2008 bond proceeds in an interest-bearing deposit account that was not collateralized. The account was eligible for Federal Deposit Insurance Corporation protection up to \$250,000. The uninsured balance totaled \$0 and \$249,756 as of June 30, 2011 and 2010, respectively. The account balance of \$499,756 was applied to the outstanding principal of the Series 2008 bonds on July 1, 2010.

#### **Inventories**

Inventories are stated at the lower of cost (first-in, first-out) or market.

#### **Investments**

Investments are reported at their respective fair values. The values of publicly traded fixed income and equity securities are based upon quoted market prices. Private equities, including real estate partnerships, and certain other nonmarketable securities are valued using information provided by the general partner or investment manager for the respective funds. Other real estate investments are stated at cost on the date of acquisition or fair market value at date of receipt in the case of gifts. Net realized and unrealized gains and losses on investments are reflected in the statements of activities.

The College's investments do not have a significant concentration of credit risk within any industry or specific institution.

The market risk inherent in certain of the College's investments is primarily the potential loss arising from adverse changes in quoted market prices on equity securities and in interest rates on fixed income securities. Investment securities, in general, are exposed to various risks, such as interest rates, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statements of financial position. In an effort to mitigate this market risk, the College has adopted a policy of maintaining a diverse investment pool through the use of target asset allocation guidelines. These guidelines require that the College's investment pool be made up of a mix of publicly traded fixed income and equity securities, hedge funds, private equities and other nonmarketable securities, commodities, and real estate investments.

#### **Derivatives**

Derivative instruments, including certain derivative instruments embedded in other contracts, are valued at fair value and are included in the statements of financial position. The change in fair value of such instruments is included in the statements of activities.

## NOTES TO FINANCIAL STATEMENTS

### (1) ORGANIZATION AND SUMMARY OF ACCOUNTING POLICIES (continued)

#### **Fair Value of Financial Instruments**

The following methods and assumptions were used by the College in estimating the fair value of its financial instruments:

*Long-Term Debt:* The fair value of the College's long-term debt is disclosed in Note 8 and is based on quoted market prices for the same or similar issues, giving consideration to the interest rates, maturity and other factors.

*Cash, Investments and Other Items for Which Fair Value Disclosure is Required:* The carrying amount reported in the statements of financial position for such items is either fair value or approximates fair value. The valuation of long-term investments is discussed in Note 2.

#### **Split-Interest Agreements and Interest in Trusts Held by Others**

The College's split-interest agreements with donors consist primarily of irrevocable charitable remainder trusts, charitable gift annuities, and life income funds for which the College serves as trustee. Assets held in these split-interest agreements are included in investments. Contribution revenue is recognized at the dates the split-interest agreements are established, net of the liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. Annually, the College records the change in value of split-interest agreements by marking to market the assets that are associated with each agreement and recalculating the liability for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. The discount rate and actuarial assumptions used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines and actuarial tables.

For agreements where the College is not the trustee, the College has recorded its beneficial interest in the agreements as an asset reported in the line item "Contributions Receivable and Bequests in Probate."

#### **Property, Plant and Equipment**

Property, plant and equipment are stated at cost less accumulated depreciation.

Depreciation on the property, plant and equipment owned by the College has been computed using the following composite depreciation guidelines:

|                                       |               |
|---------------------------------------|---------------|
| Buildings and additions               | 30 - 75 years |
| Building improvements and renovations | 15 - 30 years |
| Furniture, equipment and books        | 10 years      |

Using these guidelines, depreciation expense for the years ended June 30 was:

|                                  | <u>2011</u>        | <u>2010</u>        |
|----------------------------------|--------------------|--------------------|
| Educational and general purposes | \$6,009,992        | \$5,926,354        |
| Student industries               | <u>620,240</u>     | <u>605,767</u>     |
|                                  | <u>\$6,630,232</u> | <u>\$6,532,121</u> |

Equipment with a unit cost of \$5,000 or more and having an estimated useful life of greater than one year is capitalized. Renovations to buildings, infrastructure and land improvements that significantly increase the value or extend the useful life of the structure are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense is incurred. The College capitalizes, but does not depreciate, works of art and historical treasures that are held for education, research or public exhibition.

## NOTES TO FINANCIAL STATEMENTS

### (1) ORGANIZATION AND SUMMARY OF ACCOUNTING POLICIES (continued)

#### **Unrestricted Bequests**

The College follows the policy of designating all unrestricted bequests as additions to the tuition replacement funds. Such bequests are reported as revenues designated for long-term investment in the statements of activities.

#### **Measure of Operations**

In its statements of activities, the College includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities. Items excluded are permanently restricted contributions, gifts for capital construction, changes in the value of interest rate swap agreements, endowment return in excess of amounts designated for current operations and certain other non-recurring items. Spendable return from the endowment is calculated using the spending formula adopted by the Board of Trustees. The amount designated for current operations is approved by the Board of Trustees annually.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statements of activities. Certain items such as interest expense, depreciation expense and plant operation expenses have been allocated among the programs and supporting services benefited.

|                  | <u>2011</u> | <u>2010</u> |
|------------------|-------------|-------------|
| Interest         | \$2,406,156 | \$2,590,444 |
| Depreciation     | 6,630,232   | 6,532,121   |
| Plant Operations | 5,202,448   | 5,154,302   |

#### **Recent Accounting Pronouncements**

On March 25, 2010, Kentucky adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) with an effective date of July 15, 2010. UPMIFA does not impact the financial position, operating results, or cash flows of the College, but does impact the way the College accounts for and reports donor-restricted and board designated endowments. The impact of the change in law on the financial statements is discussed in Note 2.

## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS

|   | June 30,        |                |
|---|-----------------|----------------|
|   | 2011            | 2010           |
| <b>Endowment and Tuition Replacement:</b>                 |                 |                |
| Pooled Investments -                                      |                 |                |
| U. S. equities  | \$ 222,751,500  | \$ 205,822,200 |
| International equities                                    | 230,037,500     | 179,622,600    |
| Corporate notes and bonds                                 | 58,650,300      | 85,026,300     |
| U. S. Government securities                               | 70,210,400      | 42,751,900     |
| Foreign bonds   | -               | 692,100        |
| Structured notes  | 43,933,900      | 34,074,000     |
| Private equity - venture capital                          | 4,834,900       | 5,302,600      |
| Private equity - buy out                                  | 37,613,600      | 26,876,700     |
| Private equity - debt funds                               | 9,661,700       | 10,623,700     |
| Private equity - fund of funds                            | 37,273,900      | 39,779,400     |
| Hedge funds   | 152,006,200     | 125,520,700    |
| Commodities   | 18,869,400      | -              |
| Real estate   | 25,256,500      | 19,112,000     |
| Short-term investments and cash                           | 63,221,700      | 68,532,500     |
| Total   | 974,321,500     | 843,736,700    |
| Non Pooled Investments -                                  |                 |                |
| U. S. equities  | 29,600          | 31,200         |
| Corporate notes and bonds                                 | 2,400           | -              |
| Real estate   | 2,536,900       | 2,978,500      |
| Short-term investments and cash                           | 1,844,500       | 29,900         |
| Total   | 4,413,400       | 3,039,600      |
| Total endowment and tuition replacement                   | 978,734,900     | 846,776,300    |
| <b>Annuity and Life Income:</b>                           |                 |                |
| Pooled Annuity Investments -                              |                 |                |
| U. S. equities  | 6,528,400       | 5,497,300      |
| International equities                                    | 3,469,900       | 2,898,200      |
| Corporate notes and bonds                                 | 1,774,300       | 1,633,400      |
| U. S. Government securities                               | 1,750,900       | 1,642,600      |
| Short-term investments and cash                           | 457,400         | 399,100        |
| Total   | 13,980,900      | 12,070,600     |
| Separately Invested Trusts and Other -                    |                 |                |
| U. S. equities  | 5,758,200       | 4,727,300      |
| International equities                                    | 3,035,400       | 2,532,100      |
| Corporate notes and bonds                                 | 2,693,800       | 2,937,200      |
| U. S. Government securities                               | 1,504,500       | 1,561,100      |
| Real estate   | 330,000         | 330,000        |
| Insurance policies  | 75,600          | 67,500         |
| Short-term investments and cash                           | 265,000         | 214,700        |
| Total   | 13,662,500      | 12,369,900     |
| Total annuity and life income                             | 27,643,400      | 24,440,500     |
| <b>Funds Held in Trust by Others, where Berea College</b> |                 |                |
| receives all or a stipulated percent of income            | 24,424,000      | 21,010,200     |
| Total long-term investments                               | \$1,030,802,300 | \$ 892,227,000 |



## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS (continued)

The hedge funds in which the College invests may include, but are not necessarily limited to, equity securities, short sales positions, distressed securities, fixed income securities, options, currencies, commodities, futures and derivatives. The College's objective for investing in these funds is to provide stable, absolute returns that are uncorrelated to fluctuations in the stock and bond markets. Some hedge funds may be somewhat illiquid since they may require a lock up period where the College will not be able to liquidate a part or all of the investment.

The majority of the private equity partnerships, including buy out, venture capital, debt, and real estate partnerships are carried at estimated fair value provided by management of these funds. Certain of the investments are carried at fair value as determined by the fund managers at March 31, adjusted by cash receipts, cash disbursements and cash distributions from March 31 through June 30. Because these investments are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that may have been used had a ready market existed and such difference could be material.

The College's investment objective for its pooled long-term investments is to provide a predictable and growing stream of inflation-adjusted spendable return while maintaining the real (inflation-adjusted) value of the pooled investments. In connection with these investment objectives, the Board of Trustees has adopted a spending formula for determining that part of total return which can be expended annually.

The College has an endowment spending formula which utilizes a 5% spending rate of the prior twelve quarter moving average of the market value of the long-term pooled investments. For 2011 and 2010, spendable return under the formula amounted to \$45,873,155 and \$48,289,290, respectively. In 2011, actual cash income earned on pooled investments, net of \$2,209,369 for investment management and custodial fees, amounted to \$17,024,075, or \$28,849,080 less than the spendable return provided by the formula. This difference was provided by the accumulated net appreciation earned on investments.

The College follows the policy of spending only cash income received on non-pooled endowment investments. Such income amounted to \$12,330 in 2011 and \$4,087 in 2010, while the market value of these investments of \$4,413,400 at June 30, 2011 and \$3,039,600 at June 30, 2010 increased by \$1,366,300 in 2011 and increased by \$14,700 in 2010. Additions to non-pooled endowment investments during 2011 amounted to \$7,500.

Dividend and interest income of \$17,036,405 and \$15,037,490 reported net of external investment manager fees of \$2,209,369 and \$1,999,388 is included in the statements of activities for the years ended June 30, 2011 and 2010, respectively.

Effective July 15, 2010, the Commonwealth of Kentucky adopted legislation incorporating the provisions outlined in the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The statutory guidelines relate to prudent management, investment and expenditure of donor-restricted endowments held by charitable organizations. The legislation specifies factors for fiduciaries to consider prior to making a decision to appropriate from or accumulate into an organization's endowment funds. Within the context of this legislation, GAAP requires the cumulative net appreciation associated with donor-restricted endowments to be reclassified from unrestricted net assets to temporarily restricted net assets as a cumulative change in accounting principle. As a result, cumulative net appreciation associated with donor-restricted endowments of \$254.9 million has been reclassified from unrestricted net assets to temporarily restricted net assets.

## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS (continued)

The College has interpreted the Kentucky enacted version of UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Any remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by UPMIFA. From time to time, the fair value of assets associated with an endowed fund may fall below the level that a donor or UPMIFA requires in terms of maintenance of perpetual duration endowments. The cumulative value of these deficiencies is classified as unrestricted net assets.

The College interprets its fiduciary responsibility for donor-restricted endowments under UPMIFA, unless there are donor-specific provisions to the contrary, as preserving intergenerational equity to the extent possible. Under this broad guideline, future endowment beneficiaries should essentially receive at least the same level of economic support that the current generation enjoys. Endowment assets are invested to provide growth of the endowment through real investment return that exceeds spending over the long term. The overarching objective is to meet the College's goal of preserving and enhancing the real (inflation-adjusted) purchasing power of the endowment fund in perpetuity. Assets are invested to provide a stream of earnings to meet spending needs and attain long-term objectives without the assumption of undue risks.

In accordance with UPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the endowment fund
- (2) The purposes of the institution and the endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation or deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the institution
- (7) The investment policy of the institution

## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS (continued)

During 2011, the unit value of pooled investments changed as follows:

|                     | 2010-11        |                 |                | 2009-10                          |                |
|---------------------|----------------|-----------------|----------------|----------------------------------|----------------|
|                     | Market Value   | Number of Units | Value Per Unit | Time Weighted Return Net of Fees | Market Value   |
| Beginning Balance   | \$ 843,736,700 | 704,277.026     | \$1,198.018    |                                  | \$ 788,192,400 |
| Market price change | 145,610,683    |                 | 205.564        | 17.2%                            | 72,149,089     |
| Net income earned   | 17,024,075     |                 | 24.172         | 2.0%                             | 15,033,403     |
| Spendable return    | (45,873,155)   |                 | (65.135)       | -                                | (48,289,290)   |
|                     | 116,761,603    |                 | 164.601        | 19.2%                            | 38,893,202     |
| Additions           | 13,823,197     | 10,758.973      | -              |                                  | 16,651,098     |
| Ending Balance      | \$ 974,321,500 | 715,035.999     | \$1,362.619    |                                  | \$ 843,736,700 |

The total return earned by the endowment investments for the years ended June 30, was:

|   | 2011           | 2010          |
|---|----------------|---------------|
| Pooled Investments -  |                |               |
| Cash income, net  | \$ 17,024,075  | \$ 15,033,403 |
| Market price increase   | 145,610,683    | 72,149,089    |
| Non-Pooled Investments -  |                |               |
| Cash income   | 12,330         | 4,087         |
| Market price increase   | 1,366,300      | 14,700        |
| Total Return  | \$ 164,013,388 | \$ 87,201,279 |
| Distributed to -  |                |               |
| Unrestricted Net Assets   |                |               |
| Spendable return  | \$ 41,173,362  | \$ 43,414,336 |
| Long-term investments   | 99,339,935     | 30,142,473    |
| Temporarily Restricted Net Assets                                     |                |               |
| Spendable return  | 4,575,122      | 4,750,089     |
| Investment return more than amounts designated for current operations | 18,787,969     | 8,765,429     |
| Permanently Restricted Restricted earnings                            | 137,000        | 128,952       |
| Total   | \$ 164,013,388 | \$ 87,201,279 |



## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS (continued)

Endowment Investments Net Asset Composition by Type of Fund  
as of June 30, 2011:

|                                  | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|----------------------------------|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Donor-restricted endowment funds | \$ (5,072,911)        | \$ 322,532,365                    | \$ 230,784,546                    | \$ 548,244,000        |
| Board-designated endowment funds | 430,490,900           | -                                 | -                                 | 430,490,900           |
|                                  | <u>\$ 425,417,989</u> | <u>\$ 322,532,365</u>             | <u>\$ 230,784,546</u>             | <u>\$ 978,734,900</u> |

Changes in Endowment Investments Net Assets  
for the Fiscal Year Ended June 30, 2011:

|   | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|---|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Endowment investments net assets, beginning of year | \$ 576,638,038        | \$ 48,718,837                     | \$ 221,419,425                    | \$ 846,776,300        |
| Net asset reclassification based on change in law   | (254,900,058)         | 254,900,058                       | -                                 | -                     |
| Endowment net assets after reclassification         | 321,737,980           | 303,618,895                       | 221,419,425                       | 846,776,300           |
| Investment return:                                  |                       |                                   |                                   |                       |
| Investment income                                   | 17,036,405            | -                                 | -                                 | 17,036,405            |
| Net appreciation (realized and unrealized)          | 123,522,499           | 23,454,484                        | -                                 | 146,976,983           |
| Total investment return                             | <u>140,558,904</u>    | <u>23,454,484</u>                 | <u>-</u>                          | <u>164,013,388</u>    |
| Contributions                                       | -                     | 300                               | 7,673,914                         | 7,674,214             |
| Other restricted additions                          | -                     | 137,580                           | 278,535                           | 416,115               |
| Board designated unrestricted bequests              | 5,740,368             | -                                 | -                                 | 5,740,368             |
| Appropriation of endowment assets for expenditure   | (41,218,970)          | (4,666,515)                       | -                                 | (45,885,485)          |
| Reclassification                                    | (1,400,293)           | (12,379)                          | 1,412,672                         | -                     |
| Endowment investments net assets, end of year       | <u>\$ 425,417,989</u> | <u>\$ 322,532,365</u>             | <u>\$ 230,784,546</u>             | <u>\$ 978,734,900</u> |

## NOTES TO FINANCIAL STATEMENTS

### (2) LONG-TERM INVESTMENTS (continued)

Endowment Investments Net Asset Composition by Type of Fund  
as of June 30, 2010:

|                                  | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|----------------------------------|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Donor-restricted endowment funds | \$ 203,951,338        | \$ 48,718,837                     | \$ 221,419,425                    | \$ 474,089,600        |
| Board-designated endowment funds | 372,686,700           | -                                 | -                                 | 372,686,700           |
|                                  | <u>\$ 576,638,038</u> | <u>\$ 48,718,837</u>              | <u>\$ 221,419,425</u>             | <u>\$ 846,776,300</u> |

Changes in Endowment Investments Net Assets  
for the Fiscal Year Ended June 30, 2010:

|   | <u>Unrestricted</u>   | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>          |
|---|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| Endowment investments net assets, beginning of year | \$ 536,286,340        | \$ 39,869,569                     | \$ 215,053,891                    | \$ 791,209,800        |
| Investment return:                                  |                       |                                   |                                   |                       |
| Investment income                                   | 15,037,490            | -                                 | -                                 | 15,037,490            |
| Net depreciation (realized and unrealized)          | 60,611,356            | 11,552,433                        | -                                 | 72,163,789            |
| Total investment return                             | <u>75,648,846</u>     | <u>11,552,433</u>                 | <u>-</u>                          | <u>87,201,279</u>     |
| Contributions                                       | -                     | 69,316                            | 4,806,235                         | 4,875,551             |
| Other restricted additions                          | -                     | 14,523                            | 676,367                           | 690,890               |
| Board designated unrestricted bequests              | 11,092,157            | -                                 | -                                 | 11,092,157            |
| Appropriation of endowment assets for expenditure   | (45,506,373)          | (2,787,004)                       | -                                 | (48,293,377)          |
| Other changes                                       | <u>(882,932)</u>      | <u>-</u>                          | <u>882,932</u>                    | <u>-</u>              |
| Endowment investments net assets, end of year       | <u>\$ 576,638,038</u> | <u>\$ 48,718,837</u>              | <u>\$ 221,419,425</u>             | <u>\$ 846,776,300</u> |

The College's endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As of June 30, 2011, the College has approximately 4,600 individual endowment funds of which approximately 1,900 are donor-restricted funds that are used to provide funding for cost of education for students, direct student aid, various academic support programs, and other restricted uses.

## NOTES TO FINANCIAL STATEMENTS

### (3) FAIR VALUE MEASUREMENTS

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. One key component of the fair value measurement required by GAAP includes the development of a three-tiered fair value hierarchy. Assets and liabilities reported at fair value are placed in one of the three tiers based upon the "inputs" used to determine fair value at the measurement date. These inputs are summarized in the three broad levels listed below:

Level 1 - quoted prices in active markets for identical assets or liabilities

Level 2 - other significant inputs (including quoted prices of similar securities, interest rates, prepayment spreads, credit risk, etc.)

Level 3 - significant unobservable inputs

The inputs or methodology used to value investments are not necessarily an indication of the risk associated with investing in those securities. For example, money market securities are valued using amortized cost and although amortized cost approximates the fair value of the securities the valuation is not obtained from a quoted price in an active market. Therefore, money market securities are reflected in Level 2.

The following summarizes the fair value of assets and liabilities and the Level 3 reconciliation at June 30, 2011:

|                                    | June 30, 2011<br>Fair Value | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|------------------------------------|-----------------------------|---|---|--|
| <b><u>Assets</u></b>               |                             |   |   |  |
| Endowment investments              | \$ 978,734,900              | \$ 589,655,190  | \$ 144,660,175  | \$ 244,419,535                                     |
| Other investments                  | 100,000                     | -   | 100,000   | -  |
| Funds held in trust by others      | 24,424,000                  | -   | -   | 24,424,000   |
| Split-interest agreements          | 27,643,400                  | -   | -   | 27,643,400   |
| Total assets                       | <u>1,030,902,300</u>        | <u>589,655,190</u>  | <u>144,760,175</u>  | <u>296,486,935</u>                                 |
| <b><u>Liabilities</u></b>          |                             |   |   |  |
| Split-interest agreement liability | 12,453,900                  | -   | -   | 12,453,900   |
| Interest rate swap agreements      | 3,122,900                   | -   | 3,122,900   | -  |
| Asset retirement obligation        | 610,241                     | -   | -   | 610,241  |
| Total liabilities                  | <u>16,187,041</u>           | <u>-</u>  | <u>3,122,900</u>  | <u>13,064,141</u>                                  |
| Total fair value                   | <u>\$1,014,715,259</u>      | <u>\$ 589,655,190</u>   | <u>\$ 141,637,275</u>                                     | <u>\$ 283,422,794</u>                              |

## NOTES TO FINANCIAL STATEMENTS

### (3) FAIR VALUE MEASUREMENTS (continued)

#### Level 3 Reconciliation

|                                    | Balances<br>June 30, 2010 | Net realized and<br>unrealized gains<br>(losses)<br>included in<br>change in<br>net assets | Purchases,<br>sales,<br>issuances<br>and<br>settlement,<br>net | Net transfers<br>in (out) of<br>Level 3 | Balances<br>June 30, 2011 |
|------------------------------------|---------------------------|--|--|---|---------------------------|
| <b>Assets</b>                      |                           |  |  |   |                           |
| Endowment investments              | \$ 211,633,662            | \$ 25,053,945  | \$ 7,731,928   | \$ -                                    | \$244,419,535             |
| Other investments                  | 214,772                   | (90,735)   | (124,037)  | -                                       | -                         |
| Funds held in trust by others      | 21,010,200                | 3,413,800  | -  | -                                       | 24,424,000                |
| Split-interest agreements          | 24,440,500                | 4,745,035  | (1,542,135)  | -                                       | 27,643,400                |
| Total assets                       | <u>257,299,134</u>        | <u>33,122,045</u>  | <u>6,065,756</u>   | <u>-</u>                                | <u>296,486,935</u>        |
| <b>Liabilities</b>                 |                           |  |  |   |                           |
| Split-interest agreement liability | 12,176,600                | 277,300  | -  | -                                       | 12,453,900                |
| Asset retirement obligation        | 593,893                   | 16,348   | -  | -                                       | 610,241                   |
| Total liabilities                  | <u>12,770,493</u>         | <u>293,648</u>   | <u>-</u>   | <u>-</u>                                | <u>13,064,141</u>         |
| Total fair value                   | <u>\$ 244,528,641</u>     | <u>\$ 32,828,397</u>   | <u>\$ 6,065,756</u>  | <u>\$ -</u>                             | <u>\$283,422,794</u>      |

The College's policy is to recognize transfers in and transfers out as of the actual date of the event or change in circumstance that caused the transfer.

The amount of total gains or losses for the period included in change in net assets attributable to the change in unrealized gains or losses relating to financial instruments still held in endowment investments at June 30, 2011 \$ 4,922,000

The gain of \$4,922,000 is included in "Investment return more than amounts designated for current operations" in the statements of activities.

The following summarizes the fair value of assets and liabilities and the Level 3 reconciliation at June 30, 2010:

|                                    | June 30, 2010<br>Fair Value | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|------------------------------------|-----------------------------|---|---|--|
| <b>Assets</b>                      |                             |   |   |  |
| Endowment investments              | \$ 846,776,300              | \$ 421,921,069  | \$ 213,221,569  | \$ 211,633,662                                     |
| Other investments                  | 814,528                     | -   | 599,756   | 214,772  |
| Funds held in trust by others      | 21,010,200                  | -   | -   | 21,010,200   |
| Split-interest agreements          | 24,440,500                  | -   | -   | 24,440,500   |
| Total assets                       | <u>893,041,528</u>          | <u>421,921,069</u>  | <u>213,821,325</u>  | <u>257,299,134</u>                                 |
| <b>Liabilities</b>                 |                             |   |   |  |
| Split-interest agreement liability | 12,176,600                  | -   | -   | 12,176,600   |
| Interest rate swap agreements      | 4,122,200                   | -   | 4,122,200   | -  |
| Asset retirement obligation        | 593,893                     | -   | -   | 593,893  |
| Total liabilities                  | <u>16,892,693</u>           | <u>-</u>  | <u>4,122,200</u>  | <u>12,770,493</u>                                  |
| Total fair value                   | <u>\$ 876,148,835</u>       | <u>\$ 421,921,069</u>   | <u>\$ 209,699,125</u>                                     | <u>\$ 244,528,641</u>                              |

## NOTES TO FINANCIAL STATEMENTS

### (3) FAIR VALUE MEASUREMENTS (continued)

|                                    | Balances<br>June 30, 2009 | Net realized and<br>unrealized gains<br>(losses)<br>included in<br>change in<br>net assets | Purchases,<br>sales,<br>issuances<br>and<br>settlement,<br>net | Net transfers<br>in (out) of<br>Level 3 | Balances<br>June 30, 2010 |
|------------------------------------|---------------------------|--|--|---|---------------------------|
| <b>Assets</b>                      |                           |  |  |   |                           |
| Endowment investments              | \$ 191,791,315            | \$ 14,002,555  | \$ 5,839,792   | \$ -                                    | \$211,633,662             |
| Other investments                  | 1,132,574                 | 91,042   | (1,008,844)  | -                                       | 214,772                   |
| Funds held in trust by others      | 18,860,900                | 2,149,300  | -  | -                                       | 21,010,200                |
| Split-interest agreements          | 22,790,400                | 3,089,384  | (1,439,284)  | -                                       | 24,440,500                |
| Total assets                       | <u>234,575,189</u>        | <u>19,332,281</u>  | <u>3,391,664</u>   | <u>-</u>                                | <u>257,299,134</u>        |
| <b>Liabilities</b>                 |                           |  |  |   |                           |
| Split-interest agreement liability | 12,047,800                | 128,800  | -  | -                                       | 12,176,600                |
| Asset retirement obligation        | 569,955                   | 23,938   | -  | -                                       | 593,893                   |
| Total liabilities                  | <u>12,617,755</u>         | <u>152,738</u>   | <u>-</u>   | <u>-</u>                                | <u>12,770,493</u>         |
| Total fair value                   | <u>\$ 221,957,434</u>     | <u>\$ 19,179,543</u>   | <u>\$ 3,391,664</u>  | <u>\$ -</u>                             | <u>\$244,528,641</u>      |

The College's policy is to recognize transfers in and transfers out as of the actual date of the event or change in circumstance that caused the transfer.

The amount of total gains or losses for the period included in change in net assets attributable to the change in unrealized gains or losses relating to financial instruments still held in endowment investments at June 30, 2010 \$ 5,844,000

The gain of \$5,844,000 is included in "Investment return more than amounts designated for current operations" in the statements of activities.

The following methods and assumptions were used to estimate the fair value for each class of financial instrument measured at fair value:

#### Endowment and other investments

Short-term investments - The fair value of short-term investments, consisting primarily of money market funds, is classified as Level 2 as these funds are not traded on a regular basis.

Equity mutual funds - Investments in equity mutual funds are classified as Level 1 as these funds are traded in an active market for which closing prices are readily available.

Alternative investments - Investments in hedge funds, private equity funds, and funds of funds are classified as level 3 as the valuation is based on significant unobservable inputs.

#### Funds held in trust by others

The College's beneficial interest in perpetual trusts administered by a third party are classified as Level 3 as the fair values are based on a combination of Level 2 inputs (interest rates and yield curves) and significant unobservable inputs (entity specific estimates of cash flows). Since the College has an irrevocable right to receive the income earned from the trusts' assets, the fair value of the College's beneficial interest is estimated to approximate the fair value of the trusts' assets.

## NOTES TO FINANCIAL STATEMENTS

### (3) FAIR VALUE MEASUREMENTS (continued)

#### **Split-interest agreements**

The College's beneficial interest in irrevocable split-interest agreements in which the College serves as trustee are classified as Level 3 as the fair values of the net assets (gross assets less estimated future payment obligations) are based on a combination of Level 2 inputs (interest rates and yield curves) and significant unobservable inputs (estimates of cash flows). The estimated fair value of assets is reduced by the estimated future payment liability.

#### **Interest rate swap agreements**

Interest rate swap agreements are classified as Level 2 as the fair value is based on observable inputs to a valuation model (interest rates, credit spreads, etc.) which take into account the present value of the estimated future cash flows and credit valuation adjustments.

#### **Asset retirement obligation**

The asset retirement obligation fair value represents expected future costs associated with asbestos abatement. The fair value is based upon significant unobservable inputs (the amount of hidden asbestos in buildings to be renovated, timing of renovations, future remediation methods, discount rate, etc.) and therefore is classified as Level 3.

## NOTES TO FINANCIAL STATEMENTS

### (4) DERIVATIVE FINANCIAL INSTRUMENTS

The College uses certain derivative financial instruments to maximize investment income to meet target investment returns and to adjust the duration of fixed income investment portfolios. The fair market value of these contracts is reported as a part of the fair value of the underlying financial instruments.

The College also uses interest rate swaps to reduce exposure to fluctuations in interest costs on its variable rate debt. During 2004, the College entered into interest rate swap contracts with UBS AG. The contracts were designed to reduce the interest rate risk to the College from the underlying variable rate bonds that were issued August 2002 for \$18,500,000 and the variable rate bonds that were issued December 2003 for \$10,240,000. The contracts call for UBS AG to pay the College the variable rate interest based on The Bond Market Association Municipal Swap Index (TBMA) until July 1, 2005, and 70% of the 30-day LIBOR rate for the remaining term of the bonds. The fair market value of the interest rate swaps was negative \$3,122,900 and negative \$4,122,200 at June 30, 2011 and 2010, respectively and is included in the actuarial liability for annuities payable and other liabilities in the statements of financial position. The increase in market value of the interest rate swaps of \$999,300 and the decrease of \$1,418,500 have been reflected in the statements of activities in other unrestricted activity for the years ended June 30, 2011 and 2010, respectively. If the fair market value of the interest rate swaps results in an estimated liability in excess of \$3,000,000, the College must post collateral with the counterparty, UBS AG. Conversely, if the fair market value of the interest rate swaps results in an estimated asset in excess of \$3,000,000, the counterparty must post collateral with the College. Periodically throughout 2011, the College had cash collateral posted with the counterparty. Collateral in the amount of \$660,000 and \$1,070,000 was posted with the counterparty as of June 30, 2011 and 2010, respectively.

### (5) DEFINED CONTRIBUTION RETIREMENT PLAN

The College has a defined contribution retirement plan covering all eligible employees with one or more years of service. Costs of the plan are expensed as incurred and aggregated \$1,658,322 in 2011 and \$2,117,705 in 2010.

### (6) PROPERTY, PLANT AND EQUIPMENT

The major categories of property, plant and equipment as of June 30 were:

| <u>Property, Plant and Equipment</u>      | <u>2011</u>           | <u>2010</u>           |
|---|-----------------------|-----------------------|
| Educational property, plant and equipment | \$ 181,955,145        | \$ 180,879,909        |
| Student industry plant and equipment      | 18,579,186            | 18,429,315            |
| Rental property                           | 2,551,773             | 2,551,773             |
| Forest and farms                          | 1,250,902             | 1,250,902             |
| Collections and works of art              | 4,097,531             | 4,079,531             |
| Construction in process                   | 178,503               | 344,886               |
| Less accumulated depreciation             | (65,536,283)          | (60,468,089)          |
|   | <u>\$ 143,076,757</u> | <u>\$ 147,068,227</u> |



## NOTES TO FINANCIAL STATEMENTS

### (7) CONDITIONAL ASSET RETIREMENT OBLIGATIONS

Under GAAP, obligations associated with the retirement of long-lived assets are recorded when there is a legal obligation to incur such costs and the fair value of the liability can be reasonably estimated. This amount is accounted for as an additional element of cost and is depreciated over the useful life of the asset. The College's 2011 and 2010 accounting for costs associated with asbestos abatement is as follows:

|                                     | 2011       | 2010       |
|-------------------------------------|------------|------------|
| Beginning balance                   | \$ 593,893 | \$ 569,955 |
| Accretion expense                   | 23,550     | 23,938     |
| Liabilities settled during the year | (7,202)    | -          |
|                                     | \$ 610,241 | \$ 593,893 |

### (8) LONG-TERM DEBT

|   | June 30,   |              |
|---|------------|--------------|
|   | 2011       | 2010         |
| Educational Buildings Revenue Bonds, Series of 1997 - Issued August 1997; serial annual payments through August 2017 at rates from 4.5% to 5.0%; proceeds used for Frost Building restoration and renovation                                      | \$ -       | \$ 1,560,000 |
| Educational Development Bonds, Series of 1998 - Issued December 1, 1998; serial annual payments through December 2018 at rates from 4.0% to 4.65%; proceeds used for residence hall and administrative building renovation                        | -          | 4,755,000    |
| Educational Development Revenue Bonds, Series of 2000 - Issued May, 2000; serial annual payments through 2020 at rates from 4.6% to 5.7%; proceeds used for residence hall renovation   | -          | 1,615,000    |
| Variable Rate Demand Educational Facilities Revenue Bonds, Series 2002A - Issued August 29, 2002; due June 1, 2032; variable interest rate, 0.04% as of June, 2011 with synthetic fixed rate of 3.45%; proceeds used for various capital projects | 14,325,000 | 14,840,000   |



## NOTES TO FINANCIAL STATEMENTS

### (8) LONG-TERM DEBT (continued)

|  | June 30,      |               |
|--|---------------|---------------|
|  | 2011          | 2010          |
| Educational Facilities Revenue Refunding Bonds, Series 2003A - Issued<br>July 8, 2003; serial annual payments through June 1, 2033;<br>at rates from 2.0% to 4.125% with 3.98% average coupon; proceeds<br>used for various capital projects   | 17,645,000    | 18,160,000    |
| Variable Rate Demand Educational Facilities Revenue Bonds, Series 2003B - Issued<br>December 11, 2003; variable payments through June 1, 2029;<br>variable interest rate, 0.04% as of June, 2011 with synthetic fixed rate of 3.746%;<br>proceeds used for various capital projects  | 8,275,000     | 8,590,000     |
| Educational Facilities Revenue Bonds, Series 2005A - Issued<br>September, 2005; serial annual payments through June 1, 2030;<br>at rates from 3.25% to 4.50% with 4.16% average coupon; proceeds<br>used for central heat plant and various capital retrofits  | 7,575,000     | 7,835,000     |
| Industrial Building Revenue Bonds, Series 2008 - Issued<br>July, 2008; bank qualified tax-exempt loan through Branch<br>Banking and Trust Company; final maturity date July 1, 2015;<br>monthly payments at fixed rate of 3.980% for seven years<br>based on 20-year amortization; proceeds used for Emery Building renovation | 3,525,634     | 4,205,567     |
| Industrial Building Revenue Refunding Bonds, Series 2010 - Issued<br>December, 2010; bank qualified tax-exempt loan through JP Morgan<br>Chase Bank, National Association; serial annual payments through<br>June 1, 2020 at fixed 2.25% rate; proceeds used for refunding<br>Series 1997, 1998 and 2000 bonds                 | 6,575,000     | -             |
|  | 57,920,634    | 61,560,567    |
| Less current portion   | 2,108,923     | 1,995,177     |
|  | \$ 55,811,711 | \$ 59,565,390 |

Funds remaining in the Emery Building renovation project account in the amount of \$499,756 were applied to the outstanding principal of the Industrial Building Revenue Bonds, Series 2008, on July 1, 2010. Principal payments on long-term debt are required to be made in each of the following fiscal years: \$2,108,923 in 2012; \$2,187,069 in 2013; \$2,275,170 in 2014; \$2,373,604 in 2015; \$2,477,098 in 2016 and \$46,498,770 in subsequent years thereafter.

Industrial Building Revenue Refunding Bonds, Series 2010, were issued December 29, 2010. The Series 1998 bond issue in the amount of \$4,315,000 was called on January 10, 2011 at par. The Series 2000 bond issue in the amount of \$1,615,000 was called on January 10, 2011 @ \$101. The Series 1997 bond issue in the amount of \$1,400,000 was called on February 1, 2011 at par.

The fair value of the College's long-term debt at June 30, 2011 was estimated to be approximately \$58,339,000 based upon rates available to the College for debt with similar terms and remaining maturities.

Cash payments for interest amounted to \$2,458,462 in 2011 and \$2,601,489 in 2010.

## NOTES TO FINANCIAL STATEMENTS

### (9) CONTRIBUTIONS RECEIVABLE AND BEQUESTS IN PROBATE

|   | June 30,<br>2011<br>Total | Due In              |                           |                     | June 30,<br>2010<br>Total |
|---|---------------------------|---------------------|---------------------------|---------------------|---------------------------|
|   |                           | One Year<br>or Less | One Year to<br>Five Years | Over<br>Five Years  |                           |
| Unconditional Promises for -                    |                           |                     |                           |                     |                           |
| Unrestricted                                    | \$ 2,125                  | \$ 2,125            | \$ -                      | \$ -                | \$ 6,125                  |
| Restricted                                      | 80,000                    | 80,000              | -                         | -                   | 20,600                    |
| Buildings and equipment                         | 346,010                   | 218,920             | 126,080                   | 1,010               | 611,330                   |
| Endowment                                       | 46,000                    | 36,000              | 10,000                    | -                   | 179,721                   |
| Reserve for unfulfilled promises                | (26,699)                  | (22,585)            | (4,084)                   | (30)                | (82,313)                  |
| Total   | <u>447,436</u>            | <u>314,460</u>      | <u>131,996</u>            | <u>980</u>          | <u>735,463</u>            |
| Bequests in Probate                             | 5,531,835                 | 4,221,374           | 1,310,461                 | -                   | 7,554,876                 |
| External Charitable Remainder Trusts*           | 1,015,828                 | -                   | -                         | 1,015,828           | 823,335                   |
| Charitable Lead Trusts                          | <u>893,868</u>            | <u>68,278</u>       | <u>273,112</u>            | <u>552,478</u>      | <u>962,146</u>            |
| Total   | <u>\$ 7,888,967</u>       | <u>\$ 4,604,112</u> | <u>\$ 1,715,569</u>       | <u>\$ 1,569,286</u> | <u>\$ 10,075,820</u>      |
| Present Value of Estimated<br>Future Cash Flows | <u>\$ 7,769,054</u>       | <u>\$ 4,604,112</u> | <u>\$ 1,637,801</u>       | <u>\$ 1,527,141</u> | <u>\$ 9,900,190</u>       |

\* Discounted beneficial interest in trusts

### (10) COMMITMENTS AND CONTINGENCIES

During the normal course of business, the College is involved in various claims and lawsuits. In the opinion of the College's administration, the potential loss on all claims and lawsuits, net of insurance proceeds, will not be significant to the College's financial position, results of operations, or liquidity.

The College receives grants and contracts from certain federal, state, and local agencies to fund various activities. The costs, both direct and indirect, that have been charged to the grants or contracts are subject to examination and approval by the granting agency. It is the opinion of the College's administration that any disallowance or adjustment of such costs would not have a material effect on the financial statements.

At June 30, 2011, the College was committed under various contracts with alternative investment managers to fund \$25,482,802 of capital calls for these private equity investments. These capital calls will occur over the term of the respective agreements, which is generally no more than a ten-year period. As these capital calls are made, funds will be reallocated from investments in fixed-income securities. These private equity investments are consistent with the target asset allocation guidelines for long-term investments as established by the College's Board of Trustees. The capital calls are summarized by the type of investment below:

|                 |                      |
|-----------------|----------------------|
| Venture capital | \$ 504,875           |
| Buy out         | 20,448,120           |
| Debt fund       | 1,661,353            |
| Fund of funds   | <u>2,868,454</u>     |
| Total           | <u>\$ 25,482,802</u> |

The College has purchase commitments relating to construction projects of approximately \$912,000 as of June 30, 2011.

## NOTES TO FINANCIAL STATEMENTS

### (11) CONCENTRATIONS

The College's operations are heavily dependent upon the spendable return from endowment investments. Therefore, an extended downturn in financial markets could have an adverse effect on the College's programs and activities.

Many of the College's students receive support from state and federal student financial assistance programs. A significant reduction in the level of this support, if it were to occur, might have an adverse effect on the College's programs and activities.

### (12) NET ASSETS RELEASED FROM RESTRICTIONS

Donor-imposed restrictions expired on temporarily restricted net assets during the years ended June 30, as follows:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Purpose Restricted Contributions for -  |              |              |
| Instruction   | \$ 1,315,232 | \$ 1,243,125 |
| Public service  | 747,148      | 617,693      |
| Academic support  | 620,510      | 439,164      |
| Student services  | 169,949      | 90,548       |
| Student aid   | 1,450,929    | 1,699,042    |
| Support services  | 225,506      | 14,116       |
| Plant operations  | 5,500        | -            |
|   | 4,534,774    | 4,103,688    |
| Time-Restricted Contributions - Amortization of Restricted Gifts<br>to Acquire Long-Lived Assets          | 1,173,584    | 1,178,857    |
| Total Net Assets Released from Restriction  | \$ 5,708,358 | \$ 5,282,545 |
| Matured Annuity and Life Income Contracts -   |              |              |
| Temporarily Restricted Agreements Reclassified to<br>Tuition Replacement Funds in Unrestricted Net Assets | \$ 342,107   | \$ 394,604   |

## NOTES TO FINANCIAL STATEMENTS

### (13) TAX STATUS

Berea College has a determination from the IRS that it is a not-for-profit organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, the College is subject to federal income tax on any unrelated business income. No provision for income tax has been made in the accompanying financial statements.

GAAP requires the College to evaluate tax positions taken by the College and recognize a tax liability (or asset) if the College has taken an uncertain position that more likely than not would be sustained upon examination by the IRS. The College has analyzed the tax positions taken by the College and has concluded that there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The College is subject to routine audits by taxing jurisdictions; however there are currently no audits for any tax periods in progress. The College believes it is no longer subject to income tax examinations for years prior to 2008.

### (14) SUBSEQUENT EVENTS

We evaluate events and transactions that occur after the statement of financial position date as potential subsequent events. We performed this evaluation through September 7, 2011, the date on which we issued our financial statements. There were no events occurring during the evaluation period that would require recognition or disclosure in the financial statements.



